

Tate Testimonial

Regional Manager for South Region - Emma

Background:

I had enjoyed a successful career with a competitor. Over a six year period I worked as a Temporaries Consultant, Account Manager then as Operations Manager. After relocation I did my research and was really drawn to what Tate represented. After a thorough recruitment process I was delighted to be offered the job and initially started as the Operations Manager in Dorking. After a couple of years I transferred to manage the Winchester office and over the last four years have taken on multi- site responsibility. I am now the Regional Manager for 8 offices in the South.

A day in the life ... :

No day is ever the same, one of the reasons I love my job! My core responsibilities are working with the offices to enable them to grow their businesses. This involves coaching and development of the team to ensure they are realising their full potential and delivering our customers an exceptional service. Meeting with clients and reviewing our service and meeting potential new customers is a key part of my role. In a challenging economy it's critical to organisations that their people add value so working in partnership with companies to assist their people plan and offer relevant, effective recruitment solutions is vital.

Challenges and Success:

Tate has been pragmatic about the economy and not had unrealistic expectations. After a very successful 2008 where I won the Tate Manager of the year award, Tate 2009 has been one of the toughest years I have known in recruitment. Tate has been pragmatic about the economy and not had unrealistic expectations.

The Tate logo, featuring the word 'Tate' in a large, stylized, blue script font.

www.tate.co.uk

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Challenges and Success continued ...:

Whilst many clients have not had the need to recruit this year we have continued close partnerships with organisations, advising them on the market place, providing salary surveys and topical reports. Now we are starting to see slow signs of recovery, these companies are returning to Tate, positive about our consultative approach and the fact that we were still there through the tough times. Working in a tough economy has definitely developed our people's competencies and I am really proud of my team's achievements.

Why I'm With Tate:

Tate is all about the people. That's internal staff, clients and candidates. Our aim is for every single person that comes into contact with Tate to have a thoroughly positive experience.

I love working with talented, passionate people that absolutely care about achieving results and giving the best possible service. I truly believe that Tate is the best at what we do and wouldn't want to work for any other agency. We have the best people, with an excellent infrastructure that provides superb training and development, marketing, I.T and back office support.

I couldn't recommend Tate enough and would happily discuss my experience of Tate with anyone considering joining the business.



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